**👉🏻 What is Toplyne?**

Toplyne the behavioral lead scoring platform Canva & Vercel uses to generate sales pipeline from their self-serve funnel.

Our platform uses a combination of first-party data from product analytics, CRM, billing, and third-party enrichment data to create a comprehensive view of each user's journey.

This data is then used to score users based on their likelihood to convert and identify accounts most likely to generate new revenue. It also offers a variety of features to help sales teams prioritize their work, such as lead scoring, account scoring, and pipeline forecasting.

We have raised $17.5 million in funding, backed by investors such as Sequoia Capital, Tiger Global Group, Together Capital, and esteemed angel investors.

🧶 **About the role**

Explore the hidden world of B2B SaaS but at a B2C scale. Work with trillions of clickstream events, 10s of millions of users, and a few unassuming terabytes of data.

* As a Backend Intern, you will scope and build high-quality integrations with third-party tools and data sources.

Additionally, your role will involve:

* Collaborating with fellow engineers, and participating in peer code reviews to uphold code standards.
* Authoring unit tests to ensure product stability/functionality.
* Taking up ad-hoc tasks.

💼 Ideal fit is?

We're looking for someone who:

* Is in final or pre-final year of college.
* Has a decent understanding and experience with server-side languages such as Python/Java.
* Prior Internship experience or contribution to OSS projects would be a HUGE plus.
* Values quick deployment and iterative building.
* Hustle! We're young, lean, and in our early days.